

# Sales Success Partner (Remote + Weekly Downtown Miami Coaching)






## Your Launchpad into High-Earning Sales

Are you a driven, confident woman who wants to learn how to close deals, grow businesses, and earn serious money—but you don't know where to start?

At Lloyd Solves, we train you on exactly how to win in sales: we give you the tools, the strategy, and the ongoing coaching you need to build your pipeline, close deals, and grow your income month after month. No guesswork. No fluff. Just structure, support, and results.

If you've been part of the She Sells Academy or are serious about building a career in remote high-ticket sales, this is your next step.

## What Makes This Role Different

-  **Proven Process:** You don't need to reinvent the wheel. Follow our system to find leads, book meetings, and win clients.
-  **Remote Flexibility:** Work from anywhere (just join us in-person once a week at our Miami Tower office for coaching and team building).
-  **Uncapped Commission:** Earn 20% on new business you close, and 8% on upsells to existing clients. The more you work the system, the more you make.
-  **Supportive Environment:** Get hands-on training, personalized coaching, and join a high-energy team that roots for your success.
-  **Confidence-Building Culture:** Learn to speak with conviction, connect with decision-makers, and build your professional reputation.

## Who This Role Is Perfect For

- Ages 18-25, coachable, and ready to level up
- Comfortable talking to professionals in different industries
- Wants flexible income with high upside

- Enjoys networking, building relationships, and helping businesses grow
- Interested in remote work and personal development

No previous sales experience required. We'll teach you everything you need to know.

## What You'll Be Doing

### Prospecting & Pipeline Building (60%)

- Use Apollo and LinkedIn to find ideal clients
- Attend local networking events and community groups
- Add 10-20 new leads per week into our CRM (HubSpot)

### Client Outreach & Follow-Ups (25%)

- Send cold emails, book meetings, and qualify leads
- Follow our playbooks and templates for consistency
- Track all activity inside HubSpot

### Client Check-ins & Expansion (15%)

- Weekly check-ins with current clients
- Ask smart questions to uncover needs
- Present upsell options when appropriate

## What Success Looks Like

- Booking qualified meetings each week
- Consistently hitting or exceeding your new business goals
- Building relationships in the community
- Showing up on time, dressed professionally, and fully prepared
- Responding to coaching and continuously improving

## Compensation

- **20% commission** on new clients you close

- **8% commission** on client renewals or upgrades

Top performers are on track to earn \$9K–\$12K/month within 60-90 days of starting. This role should fully expect to earn \$100k annually.

## Weekly Expectations

- ~20–25 hours/week, self-managed
- At least **1 in-person coaching session weekly** at our stunning new office in the **Miami Tower** — one of the most famous, exciting, and star-studded buildings on the river in Downtown Miami.
- Required tools provided: HubSpot, Apollo, Aircall, ChatGPT, Teams, and more
- Travel expenses for networking events reimbursed if approved

## How to Get Started

- Apply with a short video or cover letter telling us why you're excited about this opportunity
- If selected, we'll invite you to a live Zoom intro session to see if we're a good fit

## Your Future Starts Here

If you're ready to step into a sales role where your work is seen, your results are rewarded, and your potential is unlimited, let's talk.

You bring the energy. We bring the playbook. Together, we win.